



# WE BRING OUT THE BEST IN YOUR BUSINESS AND ITS PEOPLE

Supply Chain Partner implements the world's leading supply chain solutions in a way that integrates systems, people, and processes to deliver the greatest value in the most efficient way possible.

Our operational and technical expertise allow us to effectively collaborate with our clients to further enhance industry-leading solutions to fit their businesses' unique needs.

Through this collaboration, we enable our clients to

realise sustainable, value-generating procurement solutions that save money, generate revenue, ensure compliance and better their team's performance and efficiency.

Supply Chain Partner is the most experienced SAP Ariba implementation partner in Africa. For procurement solutions that make sense, Supply Chain Partner is your partner.



## PROJECTS TO DATE

**IMPALA PLATINUM 2016 – Current**  
Ariba Sourcing, Supplier Information Management implementation and Supplier On boarding

**ROYAL & SUN ALLIANCE (UK) 2016**  
Ariba Source to Pay full suite solution value-add consulting

**SASOL 2014 – 2015**  
Ariba Upstream Suite and Ariba Procurement Content implementation and business consulting

**NEDBANK 2014, 2015**  
Ariba Source to Pay full suite implementation

**STANDARD BANK 2014**  
Ariba Procurement Content implementation

**COMPASS GROUP 2014, 2015**  
Ariba Sales Contracts implementation in Central Asia, Middle East, Africa, Turkey

**GOLD FIELDS GHANA 2013**  
Ariba Sourcing and Supplier Information Management implementation

**GOLD FIELDS SOUTH AFRICA 2012 – 2014**  
Ariba Sourcing and Supplier Information Management implementation

**SIBANYE GOLD 2012, 2013**  
Ariba Source to Pay implementation and ongoing procurement consulting support

## WE DELIVER

- Source to pay systems
- Procurement transformation
- Contract management
- Supplier information management
- Business intelligence
- Cataloguing
- Business strategy
- Process optimisation
- Behavioural change
- Technology enablement
- Strategic and tactical sourcing

**“WORKING WITH SUPPLY CHAIN PARTNER HAS ENABLED US TO GENERATE SIGNIFICANT SAVINGS OUT OF OUR E-PROCUREMENT INVESTMENT.”**

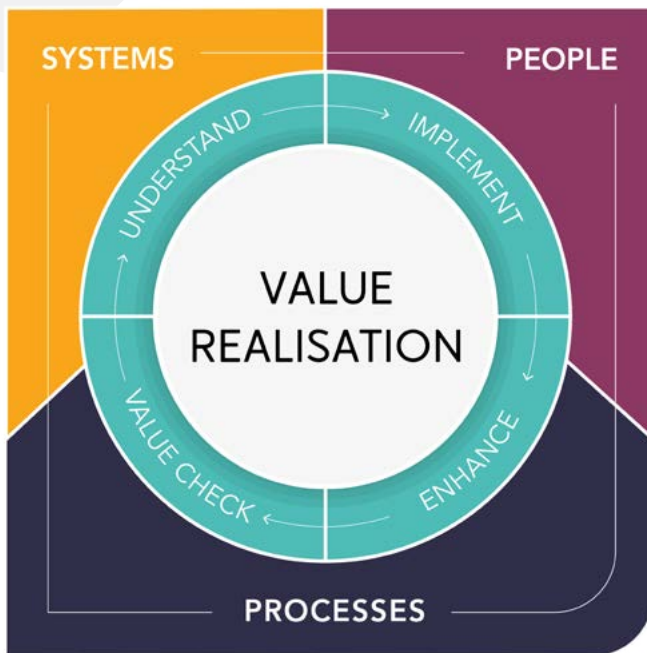
*Vernon Reinders, Head of Supply Chain, Gold Fields Ghana*



## The SCP Integration Model: delivering sustainable value

Our commitment is to enable our clients to realise sustainable, value-generating procurement solutions. Success relies on an understanding of the overarching strategy, ensuring that any new process is fit for purpose for the organisation’s maturity level, and the effective integration of three key assets: systems, process and people.

In answer to this, we have developed the SCP Integration Model that ensures complete integration regardless of the size, state, or maturity level of your business. The model consists of four supporting focusses: Understand, Implement, Enhance and Value Check.



Within these focusses, we follow a true cloud implementation method that iterates through governance, alignment, configuration, integration and deployment.

The development and inclusion of the people being impacted by new systems and processes are crucial, but are far too often neglected in comparison to systems and process. This endeavour differs with every organisation, depending on the readiness of its team, but we have found that this journey generally begins with some resistance.

Once the system’s value is proven with quick wins, this adoption barrier is overcome, the people within the organisation become engaged and they begin to participate in delivering value. This is a crucial transition within any procurement transformation.

The balance between systems and processes fit for an organisation’s needs and people who are equipped and efficiently engaged, is what the SCP Integration Model delivers, and in so doing, it enables businesses to realise true value-generating procurement on a sustainable, scalable level.

**“SUPPLY CHAIN PARTNER WAS DEFINITELY THE RIGHT CHOICE FOR US.”**

*Daleen Cloete, Finance Executive,  
Purchase To Pay, Impala Platinum*



**CONTACT US FOR A CONSULTATION**

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